

## Fuel Conditioning Lowers Maintenance Costs for Higman Marine



**ALGAE-X**<sup>®</sup>  
Fuel Conditioning



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**Higman Marine**, by and through its principal subsidiaries, **Higman Marine Services**, **Higman Barge Lines** and **Maryland Marine**, is a leading provider of inland marine transportation services for bulk liquid petroleum and chemical cargoes.

Founded in 1917, Higman Marine was acquired by its current owners in December 1986. Since then, Higman has significantly increased the size of its fleet from 32 vessels to over 118 owned and operated vessels (38 push boats and 80 tank barges). Today, Higman is proud to have one of the youngest and most modern fleets in the Industry. They are currently constructing eight 30,000-barrel capacity tank barges for delivery in 2005.

The above pictured vessel: **M/V Decatur**, and her sister vessels **M/V Skipjack** and **M/V Sandy Point** are the latest additions to Higman's growing fleet of "State of the Art Push Boats". All three vessels were constructed by Kody Marine / New Era Vessels.

**Specifications: 74' x 32' x 10'9" Draft. 2000 HP using Cummings KTA-38M-1 for the main engines and 2 Onan 55 KW generators.**

Headquartered in Houston, Texas, the Company maintains operations centers in Channelview and Orange, Texas, as well as Decatur, Alabama, with a total shore-based staff of over 40 employees. The Company employs an additional 150+ afloat employees.

In conversations with **Mr. Mark E. Flynn** (Vice President Marketing & Fleet Operations) and **Mr. Preston N. Shuford** (Vice President Fleet Maintenance) we discussed how they became aware of the ALGAE-X Fuel Conditioning systems.

Mr. Flynn related a story about one of their principals purchasing **ALGAE-X** units for his personal vessel. He was so impressed with its performance, Algae-X units were purchased and installed on company fleet vessels and barges. Over time it was noted that fewer fuel problems have been reported from the fleet, and service calls for injector repairs have also dropped off.

When the cost savings in maintenance and reduced vessel and barge down time are factored in it's easy to see why **Higman** has installed the **ALGAE-X** Fuel Conditioners on a fleet wide basis which is now complete. **Devall Diesel Services, Inc.** supplied the **ALGAE-X** products used. This has given them that extra edge in propping up their bottom line in today's competitive Marine Transportation market.

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